



Reference: Export Information and Pricing Request Procedures

Dear Exporting Customer,

Thank you for your recent interest in our company's products. My name is Brenda Rojas and I am the Export Coordinator at Busse Hospital Disposables. I will be your contact for all future correspondence and I look forward to working with you and getting to know your company. Let me take a minute to explain how we work.

Our general terms for export customers are "Payment in Advance" and our "Freight Terms" are FOB Busse Hospital Disposables, Hauppauge, NY 11788. We will supply product shipping dimensions and weights for all products we quote to you for you to acquire freight cost. For all orders less than \$5,000.00 US dollars, an additional \$25.00 wire transfer fee will be charged for all wire transfer transaction. In addition, we have a minimum order of \$500.00 US dollars per transaction.

We do not have an export price list. All price quotations are provided upon request providing you have specific volumes and catalog numbers or specific product descriptions that we can cross-reference to a Busse product. This will ensure that we quote you with the right product at the most competitive prices.

You will find that we have a very diversified product line to offer the disposable healthcare industry. We have been providing quality healthcare products with excellent value at economical prices for over four decades. We hope that you will find numerous products from our catalog and literatures that are of great interest for your market. We are an ISO and FDA certified manufacturing company and our products are used and recognized worldwide. Our ISO certificate number is FM77400 and our FDA number is 2417536.

After you have familiarized yourself with our product lines, please feel free to contact me anytime at exports@busseinc.com and I will assist you with the details to get you started.

Once again, we thank you for your interest in our company and we look forward to working with you.

Sincerely,

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