



## Reference: Export Information and Pricing Request Procedures

Dear Exporting Customer,

Thank you for your recent interest in our company's products. My name is Theresa Redlein and I am the Export Coordinator for Busse Hospital Disposables. I will be your contact for all future correspondence and look forward to working with you and getting to know your company. Let me take a minute to explain how we work;

Our general terms for export customers are **"Payment In Advance"** and our **"Freight Terms"** are **FOB/Collect Busse Hospital Disposables, Hauppauge, NY 11788.**

**For all orders less than \$5,000.00 U.S. Dollars, an additional \$25.00 U.S. Dollars wire transfer fee will be charged for all wire transfer transactions. In addition, we have a minimum order of \$500.00 U.S. Dollars per transaction.**

All price quotations are provided upon request providing you have specific volumes and catalog numbers or specific product descriptions that we can cross-reference to a Busse product. This will ensure that we quote you with the right product at the most competitive prices.

We will supply product shipping dimensions and weights for all products we quote to you for you to acquire freight cost.

You will find that we have a very diversified product line to offer the disposable healthcare industry. In addition, we are an ***ISO 13485:2003 and CE certified and FDA registered manufacturing company. Our products are used worldwide. Our ISO certificate is FM77400 and our FDA number is 2417536.***

After you have familiarized yourself with our product lines, please feel free to contact me at anytime at [tredlein@busseinc.com](mailto:tredlein@busseinc.com) and I will assist you with the details to get you started.

Once again, we thank you for your interest in our company's products and we look forward to working with you.

Sincerely,

Theresa Redlein  
Export Coordinator

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